

FAULHABER MICROMO is seeking an Experienced Outside Account Manager / Sales Engineer in the NE territory of the U.S.

FAULHABER is a world leading supplier of high precision micro motion systems. Founded in 1947, we invented and patented the coreless winding that makes micro motors possible. Our passion is partnering with customers to develop system-level micro motion solutions that drive the world's most innovative products in the most demanding applications. We're an international team of energetic, self-directed professionals focused on providing customers with the most advanced motion system solutions in the industry.

FAULHABER is seeking electrical or mechanical engineers to join our growing inside and outside sales teams. We are looking to add professionals who can bring experience and innovation to the team in the areas of DC motors and electronically controlled motion systems. Our team has a passion for and commitment to excellence, innovation and learning, while our company culture is casual and informal. Everyone's contributions are valued and feedback is welcome at all levels within our organization. Work is done in a non-hierarchical, hardworking and fun environment.

Our customers include top technology innovators and manufacturers in the medical, laboratory automation, semiconductor, aerospace and defense markets. Selected candidates will engage directly with customer design engineering teams to provide product application and technical support for challenging applications such as surgical robotics systems, precision infusion pumps, automated laboratory diagnostic systems, semiconductor fabrication equipment and rocket engine fuel controls.



The US headquarters of FAULHABER MICROMO is located at our world-class manufacturing facility located in Clearwater, Florida. Tampa Bay is home to numerous technology companies in the financial, business and information services sectors as well as manufacturers of medical devices, micro-electronics, avionics, marine electronics and defense systems. The area offers award-winning beaches and amenities, as well as year-round opportunities for outdoor activities thanks to the warm, sunny weather and location off the Gulf of Mexico.

Requirements & Qualifications

- Candidate must possess a Bachelor Degree in Electrical or Mechanical Engineering or relevant extensive work experience with motion control technology.
- At least 5 years of experience as an Account Manager / Sales Engineer with motion systems and components is required.
- Work experience should include sizing and selection of DC motors, motor drive electronics or programmable motion controls.
- Additional experience in the sizing and selection of gearboxes and encoders is a plus.
- Candidate should have a passion and interest for being an innovator of motion technology.
- Candidate should have an analytical mindset and enjoy the challenge of understanding complex applications.
- Ability to read and understand most mechanical and electrical engineering content on customer drawings.
- Candidate should be well organized, team-oriented, and capable of proactively managing customer deliverables.
- Candidate should have a strong work ethic and be flexible in terms of a work schedule.
- Candidate should have excellent computer skills with advanced proficiency in MS Outlook, Word, Excel and PowerPoint. Experience with CAD, design modeling, CRM and ERP software is a plus.
- Candidate must be able to travel within North America and Europe, as required.
- Sales Territory covers New England and Eastern Canada. Ideal candidate would be located in the North Eastern U.S.
- Candidate must have excellent verbal and written communication skills in English.
- Must be permanently authorized to work in the United States.

FAULHABER MICROMO LLC is an equal opportunity employer. Interested candidates should send resume and career interest to HumanResources@micromo.com. Candidates must have permanent US work authorization.